

**\* 1. Contact Information**

Contact Name	<input type="text"/>
Company Name	<input type="text"/>
Address	<input type="text"/>
Telephone	<input type="text"/>
Fax	<input type="text"/>
Email	<input type="text"/>
Web Site	<input type="text"/>

**2. Company Information**

Number of Employees	<input type="text"/>
Number of Years in Business	<input type="text"/>
Annual Sales (US \$)	<input type="text"/>
Territory Desired	<input type="text"/>

**3. Key Personnel**

CEO	<input type="text"/>
President	<input type="text"/>
Vice President	<input type="text"/>
Sale Manager	<input type="text"/>
Technical Manager	<input type="text"/>
Other	<input type="text"/>
Other	<input type="text"/>
Other	<input type="text"/>

**4. Product Lines Represented (List up to the top 10.)**

#1	<input type="text"/>
#2	<input type="text"/>
#3	<input type="text"/>
#4	<input type="text"/>
#5	<input type="text"/>
#6	<input type="text"/>
#7	<input type="text"/>
#8	<input type="text"/>
#9	<input type="text"/>
#10	<input type="text"/>

## 5. Top Markets / Applications Served

#1	<input type="text"/>
#2	<input type="text"/>
#3	<input type="text"/>
#4	<input type="text"/>
#5	<input type="text"/>

## 6. Which BinMaster products are most applicable to your markets and applications?

- 3DLevelScanner
- SmartBob
- Capacitance Probes
- Vibrating Rods
- Rotaries
- Tilt Switches
- Pressure / Diaphragm Switches
- Ultrasonics
- Radar
- Aeration
- Flow Detection
- Dust Detection

## 7. What is your anticipated sales volume (US \$) over the first three years?

Year One	<input type="text"/>
Year Two	<input type="text"/>
Year Three	<input type="text"/>

## 8. Please provide two banking or financial contacts from which credit references could be obtained, including telephone or email contact information.

Financial Contact #1	<input type="text"/>
Financial Contact #2	<input type="text"/>

## 9. Please provide three customer or other vendor references, including a telephone or email for each.

Commercial Reference #1	<input type="text"/>
Commercial Reference #2	<input type="text"/>
Commercial Reference #3	<input type="text"/>

**10. Please describe the type of technical support you are able to provide and the qualifications of your technical and sales support personnel.**

